

# 驊訊電子 2024 年法人說明會

## C-media Investor Conference

November 8th , 2024

## 2024年第三季損益表主要數字

驊訊電子2024年第三季損益表主要資訊如下：

營業收入：約11,107萬元，較上季增加約15%，較去年同期增加約22%。

營業毛利率：56%。

稅後淨損：約4,464萬元。

以加權平均流通在外股數計算，每股虧損為新台幣0.56元。

## 2024 Q3 Financial Results

Sales Revenue: about NT\$111.07 million, up 15% QoQ ,  
up 22% YoY.

Gross Margin: 56%.

Net Loss: about NT\$44.64 million.

EPS: -NT\$0.56.

## 未來展望

2024年前三季業績表現平穩，而隨著第四季大陸節日促銷活動的推動，再加上新款電競遊戲的熱賣，成功帶動了電競耳機的需求成長。本公司無線電競耳機方案自2023下半年投入研發，並於2024年上半年進行全面推廣，順應市場需求，推動了第四季的業績表現，較前三季更為亮眼。

展望2025年，本公司將在既有電競市場上持續深入耕耘並強化競爭力，同時積極探索多元應用領域，以期達成更高的業績目標。

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# Future Outlook

The performance for the first three quarters of 2024 remained stable. With the promotion of Chinese holiday sales in the fourth quarter, coupled with the strong sales of new esports games, the demand for gaming headsets was successfully boosted. Our company's wireless gaming headset solution, which started development in the second half of 2023, was fully promoted in the first half of 2024. This aligned with market demand and significantly enhanced the performance in the fourth quarter, making it even more remarkable than the first three quarters.

Looking ahead to 2025, the company will continue to deeply cultivate the existing esports market and strengthen its competitiveness, while actively exploring diverse application fields, aiming to achieve higher performance goals.

## 3Q24合併損益表/ Consolidated Income Statements

(單位:新台幣千元)	(Unit: NT\$ Thousands)	3Q24		2Q24		QoQ	3Q23		YoY
營業收入淨額	Operating revenue	111,067	100%	96,597	100%	15%	90,921	100%	22%
營業毛利	Gross profit	62,226	56%	53,298	55%	17%	51,822	57%	20%
推銷費用	Selling expenses	(21,010)	-19%	(11,547)	-12%	82%	(12,906)	-14%	63%
管理費用	Administration expenses	(50,590)	-46%	(26,629)	-28%	90%	(20,167)	-21%	151%
研究發展費用	R&D expenses	(51,162)	-46%	(41,208)	-44%	24%	(43,719)	-48%	17%
營業費用合計	Operating expenses	(122,762)	-111%	(79,384)	-83%	55%	(76,792)	-84%	60%
營業利益	Operating income	(60,536)	-55%	(26,086)	-27%	132%	(24,970)	-27%	142%
營業外收入及支出	Net non-operating income	15,899	14%	24,109	25%	-8%	38,584	42%	-42%
本期淨利	Net Income	(44,637)	-40%	(1,977)	-2%	1837%	13,614	15%	-381%
每股(虧損)盈餘(元)	EPS (NT\$)	<b>-0.56</b>		<b>-0.03</b>			<b>0.18</b>		

註:數字加總不等,因四捨五入造成

Note: Sums may not equal totals due to rounding.

## 3Q24合併資產負債表/ Consolidated Balance Sheets

(單位:新台幣千元)	(Unit: NT\$ Thousands)	3Q24	2Q24	3Q23
現金及金融資產-流動	Cash and financial assets-current	569,488	616,651	541,959
應收帳款淨額	Accounts receivable	34,695	34,190	47,898
存貨淨額	Inventories	72,017	67,395	71,418
其他流動資產	Other current assets	25,752	19,043	11,359
基金與投資	Funds and investments	701,339	700,479	784,532
固定資產	Fixed assets	258,299	259,555	256,789
無形資產	Intangible assets	15,941	14,921	6,879
其他非流動資產	Other non-current assets	6,991	9,362	15,981
<b>資產總計</b>	<b>Total assets</b>	<b>1,684,522</b>	<b>1,721,596</b>	<b>1,736,815</b>
應付帳款	Accounts payable	19,385	18,388	17,174
其他流動負債	Other current liabilities	51,535	85,802	63,605
非流動負債	Non-current liabilities	21,019	21,471	22,511
股東權益	Total equities	1,592,583	1,595,935	1,633,525
<b>負債及股東權益總計</b>	<b>Total liabilities and equity</b>	<b>1,684,522</b>	<b>1,721,596</b>	<b>1,736,815</b>
每股淨值(單位:新台幣元)	<b>Net asset value per share (Unit: NT\$ )</b>	<b>20.00</b>	<b>20.29</b>	<b>20.77</b>

註:數字加總不等,因四捨五入造成

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## 3Q24合併現金流量表/ Consolidated Statements of Cash Flows

(單位:新台幣千元)	(Unit: NT\$ Thousands)	3Q24	2Q24	3Q23
營業活動之淨現金流入(出)	Cash flows from operating activities	(37,731)	(8,112)	42,061
投資活動之淨現金流入(出)	Cash flows from investing activities	78,680	77,311	(475)
籌資活動之淨現金流入(出)	Cash flows from financing activities	(21,937)	(1,556)	(21,552)
匯率影響數	Effect of exchange rate	2,957	4,039	3,337
<b>當期淨現金流入(出)</b>	<b>Net increase (decrease) in cash</b>	<b>21,969</b>	<b>71,682</b>	<b>23,371</b>

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# Q&A

# THANK YOU